## Insync Global Quality Equity Fund

## **Product Disclosure Statement**

ΔRSN 165 786 390 APIR ETL5510AU Issue Date 2 March 2021



#### About this PDS

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the Insync Global Quality Equity Fund (the "Fund"). It contains a number of references to important information (including a glossary of terms), contained in the Insync Global Quality Equity Fund Reference Guide ("Reference Guide"), each of which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Fund.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Fund is appropriate for you in light of those circumstances.

The offer to which this PDS relates is only available to persons receiving this PDS in Australia and New Zealand (electronically or otherwise). New Zealand investors must read the Insync Global Quality Equity Fund New Zealand Investor Information Sheet before investing in the Fund. All references to dollars or "\$" in this PDS are to Australian dollars.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Fund have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

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#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by visiting the Investment Manager at www.insyncfm.com.au or by visiting Equity Trustees at www.eqt.com.au/insto or by calling the Responsible Entity.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### Updated information

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by visiting the Investment Manager at www.insyncfm.com.au or by visiting Equity Trustees at www.eqt.com.au/insto. A paper copy of the updated information will be provided free of charge on request.

Investment Manager

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## 1. About Equity Trustees Limited

#### The Responsible Entity

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Fund's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Fund's responsible entity are governed by the Fund's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed Insync Funds Management Pty Limited as the investment manager of the Fund. Equity Trustees has appointed a custodian to hold the assets of the Fund. The custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

#### The Investment Manager

#### Insync Funds Management Pty Ltd

Established in July 2009 Insync Funds Management Pty Ltd ("Insync") is a global equity specialist based in Sydney, Australia. Key executives own equity in the business and co-invest in the Fund alongside other investors.

Insync believes that investing in a concentrated portfolio of high quality companies with a good long term growth potential will lead to superior returns over time. They do this through stock selection from a select pool of global companies which they consider exceptional and benefitting from global megatrends.

Insync's focus on seeking quality businesses has driven the decision to build an investment team with individuals who have investment skills and real business experience. Insync believe that a team that combines these skills will lead to better investment decisions.

## 2. How the Insync Global Quality Equity Fund works

The Fund is a class of the Insync Global Titans Fund ARSN 165 786 390, a registered managed investment scheme governed by the Constitution. The Fund comprises assets which are acquired in accordance with the Fund's investment strategy. Direct investors receive units in the Class when they invest. In general, each unit represents an equal interest in the assets of the Class subject to liabilities; however, it does not give investors an interest in any particular asset of the Class.

If you invest in the Fund through an IDPS (as defined in the Reference Guide) you will not become an investor in the Fund. The operator or custodian of the IDPS will be the investor entered in the Fund's register and will be the only person who is able to exercise the rights and receive the benefits of a direct investor. Your investment in the Fund through the IDPS will be governed by the terms of your IDPS. Please direct any queries and requests relating to your investment to your IDPS Operator. Unless otherwise stated, the information in the PDS applies to direct investors.

#### Applying for units

You can acquire units by completing the Application Form that accompanies this PDS. The minimum initial investment amount for the Class is \$10,000.

Completed Application Forms should be sent along with your identification documents (if applicable) to:

Insync Global Quality Equity Fund Mainstream Fund Services Pty Ltd GPO Box 4968 Sydney NSW 2001

Please note that cash cannot be accepted.

Alternatively complete the online application available at www.insyncfm.com.au.

We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the Fund's investors.

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Class, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.20%.

The Application Price will vary as the market value of assets in the Class rises or falls.

#### Making additional investments

You can make additional investments into the Class at any time by sending us your additional investment amount together with a completed Application Form. The minimum additional investment into the Fund is \$1,000, or \$100 per month by using the regular savings plan.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution

The Fund usually distributes income annually at the end of June. Distributions are calculated effective the last day of each distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

Investors in the Fund can indicate a preference to have their distribution:

- reinvested back into the Fund; or
- directly credited to their AUD Australian domiciled bank

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

New Zealand investors can only have their distribution paid in cash if an AUD Australian domiciled bank account is provided, otherwise it must be reinvested (refer to the Insync Global Quality Equity Fund New Zealand Investor Information Sheet).

#### Access to your money

Investors in the Fund can generally withdraw their investment by completing a written request to withdraw from the Fund and mailing

Insync Global Quality Equity Fund Mainstream Fund Services Pty Ltd GPO Box 4968 Sydney NSW 2001

Or sending it by fax to +61 2 9251 3525

The minimum withdrawal amount is \$1,000. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 10 days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 180 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Class, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is 0.20%.

The Withdrawal Price will vary as the market value of assets in the Class rises or falls.

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Class falls below \$5,000 as a result of processing your withdrawal request. In certain circumstances, for example, where there is a circumstance outside its control which it considers impacts on its ability to properly or fairly calculate unit price or where the Fund is not liquid (as defined in the Corporations Act), Equity Trustees can suspend withdrawal processing and you may not be able to withdraw your funds in the usual processing times or at all. When the Fund is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator and the terms of the IDPS.

#### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

#### Additional information

If and when the Fund has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Fund will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Fund may be obtained from ASIC through ASIC's website.

#### Further reading

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Authorised signatories;
- Reports:
- Direct debit & regular savings plan;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Withdrawal restrictions,

under the "Investing in the Insync Global Quality Equity Fund", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

## 3. Benefits of investing in the Insync Global Quality Equity Fund

#### Vision

Insync believes that investing in a concentrated portfolio of high quality companies with good long term growth potential will lead to superior returns over time. They do this through stock selection from a select pool of global companies which they consider are exceptional and benefitting from global megatrends.

#### Managing over a full investment cycle

The Insync global quality strategy invests in businesses which Insync considers exceptional; businesses with high and persistent return on capital which typically generate significant amounts of free cash flow. The strategy seeks to generate attractive long-term absolute and relative returns with good potential upside whilst providing defensive qualities during downturns.

#### Growing your wealth

Insync's Global Quality Equity Fund is designed to grow your wealth through a quality and valuation-based approach to investing in large, liquid companies with exceptional business strength. Insync particularly likes less cyclical, resilient companies that it considers can consistently allocate capital efficiently in profitable growth opportunities and utilise the remaining cash flow to grow their dividends and/or buyback their shares.

#### The central belief

Insync's investment approach is underpinned by the following philosophies:

- only a small number of companies are truly exceptional with persistently high returns on invested capital and consistent growth in dividends and/or share buyback,
- high quality stocks outperform over time, and
- exceptional companies are often mispriced as the market underestimates the duration of their competitive advantage.

## 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Fund. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The Responsible Entity and the Investment Manager do not guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. The value of the Fund's investments will vary. Returns are not guaranteed and you may lose money by investing in the Fund. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Fund is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

#### Investment risk

This is the risk that the value of an investment may change or become more volatile, potentially causing a reduction in the value of the Fund and increasing its volatility. This may be because, amongst many other things, there are changes in government policies, the Investment Manager's operations or management, the business environment or in perceptions of the risk of an investment.

#### Market risk

This is the risk that an entire market, country or economy changes in value or becomes more volatile, including the risk that the country's credit rating is downgraded, which reduces the nation's perceived creditworthiness, the purchasing power of currency changes (either through inflation or deflation), and/or other market-wide factors, like economic growth or the unemployment rate, deteriorate, which can cause a reduction in the value of the Fund and increase its volatility.

#### International risk

The principal investments will be in shares of companies listed on international stock exchanges (including the US, Europe and Asia).

Investing internationally in one of the major asset categories will include all the risks associated with that asset class, but will also include risks not associated with holding Australian investments such as currency risk. This may be because, amongst many other things, there are adverse changes in economic, financial, technological, political, environmental or legal conditions, natural and man-made disasters, conflicts and shifts in market sentiment.

While the Fund's investments will be focused on developed markets such as the US, the Eurozone and developed Asia, at times investments may be made in less developed countries. These markets are generally less sophisticated with poorer reporting, governance and regulatory frameworks, and greater political, legal and other risks.

#### Portfolio concentration risk

The Fund is a relatively concentrated portfolio of generally between 20 - 40 companies. On some occasions, the Fund could hold a substantial position in a particular company. As a consequence the Fund's return may experience greater volatility than the broad market indices.

#### Currency and financial instruments risk

The offshore investments held in the Fund are exposed to risks associated with movements in foreign exchange rates.

The currency exposure within the Fund is actively managed from an Australian investor's perspective. This involves financial instruments designed to offset changes in currencies, usually using forward contracts or listed options.

Insync will actively hedge the portfolio between 0% - 100%. The level of hedging back to the Australian dollar will depend on Insync's expectation of future currency exchange rate movements. Insync does not regularly trade currencies trying to profit from short term moves, but rather may seek to hedge the portfolio back to Australian dollars when exchange rates get to levels considered by Insync to be more favourable or where Insync considers that there is a significant event risk that the exchange rate exposure has the potential to have a material negative impact on the portfolio.

Hedging is not perfect. It is not always successful, is not always used to offset all Fund currency risk, and is sometimes not cost effective or

In spite of some potential hedging from time to time, currency risk remains and currency movements will have both a positive and negative impact on the Fund.

NZ investor warning: The offer may involve a currency exchange risk. The currency for the financial products is not New Zealand dollars. The value of the financial products will go up or down according to changes in the exchange rate between that currency and New Zealand dollars. These changes may be significant.

#### Interest rate risk

This is the risk that changes in interest rates can have a negative impact on certain investment values or returns.

Reasons for interest rates changes are many and include variations in inflation, economic activity and Reserve Bank of Australia (RBA) policies. Higher interest rates can result in declines in the value of investments, including equities products like those held by the Fund.

#### Liquidity risk

This is the risk that your withdrawal requests cannot be met when you expect. Because cash is paid to your account when you withdraw, investments of the Fund may need to be sold to pay you. Depending on factors such as the state of the markets, selling investments is not always possible, practicable or consistent with the best interests of investors.

#### Fund structure risk

This is the risk associated with having someone invest for you.

Risks associated with investing in the Fund include that the Fund could be closed and your money returned to you at the prevailing valuations at that time, the Responsible Entity or the Investment Manager could be replaced or the manager of the underlying funds could change. Key people can also change (for example key individuals involved in managing the Fund or underlying funds).

There is also the risk that someone involved with your investment (even remotely) does not meet their obligations or perform as expected, assets may be lost, not recorded properly or misappropriated, laws may adversely change, insurers may not pay when expected, systems may fail or insurance may be inadequate.

Investment decisions by the Investment Manager or the managers of underlying funds, although taken carefully, are not always successful. Investing through an administration platform also brings some risks that the operator of the administration platform may not perform its obligations properly.

#### Borrowing risk

This is the risk associated with borrowing (often called leveraging or gearing). Direct leverage refers to borrowing money. Any borrowing by the Fund would be very limited. Particularly, from time to time amounts may be borrowed on a short term basis to meet redemptions, distributions, or short term Fund obligations, but only if the borrowing is considered to be prudent and in the best interests of all investors. Such borrowing would only be from leading financial institutions. Security may be granted over Fund assets.

#### Governance risk

The Investment Manager may take into account environmental, social and governance (ESG) issues in the management of the Fund with the intention of enhancing returns and/or managing risk. Be aware that the Investment Manager's policy does not take into account all labour standards, environmental, social and ethical considerations, and that any assessment of what is or is not such a factor and should or need not be taken into consideration is subjective. Remember that the Investment Manager's policy can change, and that investing having regard to such factors may not result in ESG outcomes improving or desired investment outcomes being achieved. Investments may form part of the portfolio even though they do not meet such standards.

#### Information risk

We are committed to ensuring that your information is kept secure and protected from misuse and loss and from unauthorised access, modification and disclosure. We use the internet in operating the Fund and may store records in a cloud system. If stored overseas, different privacy and other standards may apply there.

The internet does not however always result in a secure information environment and although we take steps we consider reasonable to protect your information, we cannot absolutely guarantee its security.

#### Risk measure

The Investment Manager considers that the "standard risk measure" for this Fund is a medium to high risk rating, which means that the estimated number of negative annual returns over any 20 year period is 3 to less than 4. On a scale of 1 to 7 where 7 is riskiest in this respect, the Fund is in category 5.

The standard risk measure is based on industry guidance to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period. It is not a complete assessment of all forms of investment risk. For instance, it does not detail what the size of a negative return could be or the potential for a positive return to be less than an investor may require to meet their objectives. Further, it does not take into account the impact of fees and taxes on the likelihood of a negative

Investors should still ensure they are comfortable with the risks and potential losses associated with the Fund.

#### Managing risk

As risk cannot be entirely avoided when investing, the Fund aims to identify and manage risk as far as is practicable. Whenever investments are made, the potential for returns in light of the likely risks involved are assessed.

Risk is considered throughout the investment process. As far as is practicable, risk is managed at the Fund level in selection of the underlying stocks.

However, many risks are difficult or impracticable to manage effectively and some risks are beyond our, the Investment Manager's, and any underlying fund manager's control altogether.

Remember, investing involves risk, and you can lose as well as make money. Neither returns nor the money you invest in the Fund is guaranteed.

## 5. How we invest your money

Warning: When choosing to invest in the Fund or an option of the Fund, you should consider the likely investment returns, the risks of investing and your investment time frame.

#### Investment objective

Insync sets itself the objective for this strategy to outperform the MSCI All Country World ex-Australia Net Total Return Index in Australian dollars over rolling 5 year periods.

The performance targets are not intended to be a forecast. They are only an indication of what the investment strategy aims to achieve. The Fund may not achieve these investment objectives. Returns are not guaranteed. Your adviser can also provide information. Remember that quoted unit prices will be historical and not necessarily the price you will receive when applying or withdrawing.

#### Benchmark

MSCI All Country World ex-Australia Net Total Return Index in Australian Dollars

#### Minimum suggested time frame

An investment in the Fund should be regarded as long term, and investors should look to invest for 5 years or longer.

#### Risk level

Medium to high risk

#### Investor suitability

Those investors with a medium to high risk tolerance seeking capital growth and some income from a portfolio of carefully selected companies from around the world.

#### Investment style and approach

Insync adopts a two-step process to construct the portfolio for this strategy.

#### Step one

Insync employs efficient screens to narrow the universe of listed global companies to around 150 companies that it believes are superior, companies which have the potential to consistently grow their profits and dividends or buyback shares. These screens are as

Profitability	High return on capital
Balance sheet	Strong balance sheet – flexibility to take advantage of growth opportunities
Shareholder friendly	Owner manager approach – growth in dividends and/or buybacks
Valuation	Trading at a discount to Insync's assessed valuation

Concurrently with the screening process, Insync focuses on global megatrends to identify companies that will significantly benefit from capturing structural growth which looks beyond the business cycle to exploit forward looking opportunities.

A global megatrend can be defined as a gathering wave of change that is nearly impossible to reverse, significantly influences the future, possesses an aura of inevitability and has a far and wide-reaching impact on society. Megatrends result from a convergence of different underlying trends including innovation, technology, natural events, politics, demographics, social attitudes and lifestyles.

Insync then takes this select list of highly profitable, shareholder friendly companies and conducts due diligence on the most attractive opportunities. Preference is given to companies that have adopted a balanced approach to retaining earnings to grow profitability and paying out earnings, either through growing dividends and/or share buybacks.

Assessing the structure of the industry in which each company operates as well as the trend of a company's return on its investment are important. Insync believes this research will identify those businesses which are able to consistently compound shareholder wealth at superior rates of return over the long term.

#### Portfolio structure

The outcome of the two-step investment process is, in Insync's view, a portfolio consisting of superior companies, with good long term of growth potential that have many of the following attributes:

- high return on invested capital,
- major beneficiary of a global megatrend,
- difficult-to-duplicate assets that protect the durability of the franchise,
- asset light businesses,
- recurring, annuity type revenues,
- high gross margins,
- resilient and proven business model,
- strong balance sheet and free cash flow generation, and

owner manager approach where management retain a portion of free cash flow to grow the company's future profitability, where the returns on capital are strong, and payment of dividends or share buybacks is evident.

Insync will carefully construct a concentrated portfolio of the best ideas from the select group of superior companies. Investment weightings will vary significantly from benchmarks and, as such, the Fund's performance will differ from indices.

The number of companies held in the portfolio will generally be between 20 and 40.

#### Asset allocation

The principal investments will be in shares of companies listed on international stock exchanges (including the US, Europe and Asia). The Fund may also hold cash, currency contracts, American Depository Receipts and Global Depository Receipts. The Fund may also invest in various types of international pooled vehicles. Financial instruments such as forward contracts or listed options can be used to manage exchange rate risk.

At times, Insync may consider it prudent to hold higher levels of cash if valuations are full and it is difficult to find attractive investment opportunities.

#### Changing the investment strategy

The investment strategy and asset allocation parameters may be changed. If a change is to be made, investors in the Fund will be notified in accordance with the Corporations Act.

#### Labour, environmental, social and ethical considerations

Insync considers that environment, social and governance (ESG) issues can affect investment performance.

Accordingly, Insync may take into account ESG issues as part of its investment process, including with the goal of helping enhancing returns and managing risk.

No formal guidelines are used, nor is any formal weighting given to the ESG issues in portfolio construction. Rather the Investment Manager takes a broad, implicit approach when carrying out this subjective assessment.

The types of ESG that may be taken into account include:

- environmental: weather, pollution and environmental disruption, sustainability, and associated reputational and brand risks,
- social: political stability, human rights issues, privacy and cybersecurity, impact on local communities, health and safety, and associated reputational and brand risks, and
- governance: board composition, risk management track-record, legal and compliance track-record, history of prosecutions, management remuneration, distribution of equity, and associated reputational and brand risks.

#### Fund performance

Up to date information on the performance of the Fund can be obtained from www.eqt.com.au/insto. A free of charge paper copy of the information will also be available on request.

## 6. Fees and costs

#### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

#### Fees and Costs Summary

Insync Global Quality Equity Fund			
Type of fee or cost	How and when paid		
Ongoing annual fee	s and costs <sup>1</sup>		
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	0.98% of the NAV of the Class	The management fees component of management fees and costs are accrued daily and paid from the Class monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Class as they are incurred.	
Performance fees Amounts deducted from your investment in relation to the performance of the product	Not applicable	Not applicable	
Transaction costs The costs incurred by the scheme when buying or selling assets	0.00% of the NAV of the Class	Transaction costs are variable and deducted from the Class as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.	
	ated fees and costs (fe in or out of the schem	ees for services or when ne)	
Establishment fee The fee to open your investment	Not applicable	Not applicable	

Insync Global Quality Equity Fund			
Type of fee or cost	Amount	How and when paid	
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable	
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme	0.20% upon entry and 0.20% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Class and are not separately charged to the investor. The Buy Spread is paid into the Class as part of an application and the Sell Spread is left in the Class as part of a redemption.	
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable	
Exit fee The fee to close your investment	Not applicable	Not applicable	
Switching fee The fee for changing investment options	Not applicable	Not applicable	

<sup>&</sup>lt;sup>1</sup> All fees guoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

#### Additional Explanation of Fees and Costs

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Fund, investing the assets of the Fund, expenses and reimbursements in relation to the Fund and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.98% p.a. of the NAV of the Class is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fees component is accrued daily and paid from the Class monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.00% p.a. of the NAV of the Class may include other ordinary expenses of operating the Fund, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Fund invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Class as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

<sup>&</sup>lt;sup>2</sup> The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below.

#### Transaction costs

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Fund, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Fund invests (if any), that would have been transaction costs if they had been incurred by the Fund itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Fund.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Class will incur when buying or selling assets of the Class. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Class and are not separately charged to the investor. The Buy Spread is paid into the Class as part of an application and the Sell Spread is left in the Class as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.20% upon entry and 0.20% upon exit. The dollar value of these costs based on an application or a withdrawal of \$10,000 is \$20 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.insyncfm.com.au will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Class's assets and are reflected in the Class's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Class are 0.22% p.a. of the NAV of the Člass, which is based on the relevant costs incurred during the financial year ended 30 June 2020.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 4.00% of the GAV of the Class. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Fund and as such these expenses may increase or decrease accordingly, without

#### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Fund on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients or New Zealand Wholesale Investors. Please contact the Investment Manager on +61 2 8094 1255 for further information.

#### Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

XAMPLE – Insync Global Quality Equity Fund			
BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR			
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be	

Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0
Plus Management fees and costs	0.98% p.a.	And, for every \$50,000 you have in the Insync Global Quality Equity Fund you will be charged or have deducted from your investment \$490 each year
<b>Plus</b> Performance fees	Not applicable	And, you will be charged or have deducted from your investment \$0 in performance fees each year
<b>Plus</b> Transaction costs	0.00% p.a.	And, you will be charged or have deducted from your investment \$0 in transaction costs
Equals Cost of Insync Global Quality Equity Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$490* What it costs you will depend on the investment option you choose and the fees you negotiate.

<sup>\*</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$50,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances.

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### Further reading

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

## 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Fund) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Fund.

The Fund is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled or, where the Fund has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

#### Further reading

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

## 8. How to apply

To invest please complete the Application Form accompanying this PDS, send funds (see details in the Application Form) and your completed Application Form to:

Insync Global Quality Equity Fund Mainstream Fund Services Pty Ltd GPO Box 4968 Sydney NSW 2001

Alternatively complete the online application available at www.insyncfm.com.au.

Please note that cash cannot be accepted and all applications must be made in Australian dollars.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over. Investors investing through an IDPS should use the Application Form provided by the operator of the IDPS.

#### Cooling off period

If you are a retail client (as defined in the Corporations Act) who has invested directly in the Fund, you may have a right to a 'cooling off' period in relation to your investment in the Fund for 14 days from the earlier of:

- confirmation of the investment being received; and
- the end of the fifth business day after the units are issued.

A retail client may exercise this right by notifying Equity Trustees in writing. A retail client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a retail client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as an investor in the Fund during the 14 day period, this could include selling part of your investment or switching it to another product.

Indirect investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in a fund by the IDPS. The right to cool off in relation to a fund are not directly available to an indirect investor. This is because an Indirect Investor does not acquire the rights of an investor in a fund. Rather, an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in a fund on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to a fund and any rights an indirect investor may have in this regard.

#### Complaints resolution

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678

Email: info@afca.org.au Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

## Other information

#### Consent

The Investment Manager has given and, as at the date of this PDS, has not withdrawn:

- its written consent to be named in this PDS as the investment manager of the Fund; and
- its written consent to the inclusion of the statements made about it which are specifically attributed to it, in the form and context in which they appear.

The Investment Manager has not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. None of the Investment Manager nor their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this PDS.

#### Further reading

You should read the important information in the Reference Guide about:

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- Indirect Investors;
- Meetings and changes of responsible entity;
- Terminating the Fund;
- Limits on our responsibility;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# INSYNC FUNDS APPLICATION FORM

This application form accompanies the Product Disclosure Statement (PDS)/Information Memorandum (IM) relating to units in the following product/s issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). The PDS/IM contains information about investing in the Fund/Trust. You should read the PDS/IM in its entirety before applying.

- · Insync Global Capital Aware Fund
- · Insync Global Quality Equity Fund

The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS/IM.

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS, if you
  make a mistake, cross it out and initial. DO NOT use correction fluid
- The investor(s) must complete and sign this form
- Keep a photocopy of your completed Application Form for your records

U.S. Persons: This offer is not open to any U.S. Person. Please refer to the PDS/IM for further information.

#### Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS)

We are required to collect certain information to comply with FATCA and CRS, please ensure you complete section 7.

#### If investing with an authorised representative, agent or financial adviser

Please ensure you, your authorised representative, agent and/or financial adviser also complete Section 6.

#### Provide certified copies of your identification documents

Please refer to section 9 on AML/CTF Identity Verification Requirements.

#### Send your documents & make your payment

See section 2 for payment options and where to send your application form.

#### **SECTION 1 – YOUR CONSUMER ATTRIBUTES**

In relation to our Design and Distribution Obligations (DDO) under the Corporations Act, we seek the following information about your attributes as an investor (please tick only 1 box for each question below)

Further information in relation to these questions can be found in the Target Market Determination (TMD) for the Fund. If you wish to access the TMD, please visit <a href="https://www.eqt.com.au/insto/">https://www.eqt.com.au/insto/</a>

1. Have y	ou received advice prior to applying to invest in th	e Fun	d?	
	I/We have received personal advice in relation to my investment in this Fund			
	I/We have received general advice in relation to my investment in this Fund			
	I/We have not received any advice in relation to my in	nvestn	nent in this Fund	
2. What is	s your primary investment objective(s)?			
	Capital growth		Capital preservation	
	Capital guaranteed		Income Distribution	
3. Please	select the intended use of this Fund in your invest	tment	portfolio	
	Solution/Standalone – A large allocation (75%-100%	of poi	tfolio)	
	Core component – A medium allocation (25%-75% of portfolio)			
	Satellite/Small Allocation – A small allocation (<25% of portfolio)			
4. Please	select the Intended investment timeframe			
	Short term (<=2 years)		Medium term (>2 years)	
	Long term (>8 years)			
5. What is	s your tolerance for risk?			
	Low - I/we can tolerate up to 1 period of underperformance over 20 years		Medium - I/we can tolerate up to 4 periods of underperformance over 20 years.	
	High - I/we can tolerate up to 6 periods of underperformance over 20 years		Very High - I/we can tolerate more than 6 periods of underperformance over 20 years	
6. What c	lo you anticipate your withdrawal needs may be?			
	Daily		Weekly	
	Monthly		Quarterly	
	Annually or longer			

#### Please note:

- 1. Failure to complete the above questions may result in your application not being accepted;
- 2. Acceptance of your application should not be taken as a representation or confirmation that an investment in the Fund is, or is likely to be, consistent with your intentions, objectives and needs as indicated in your responses to these questions; and
- For further information on the suitability of this product, please refer to your financial adviser and/or the TMD

## SECTION 1.2 – ARE YOU AN EXISTING INVESTOR IN THE FUND/TRUST AND WISH TO ADD TO YOUR INVESTMENT?

Do you have an existing investment in the Fund/Trust and the information provided remains current and correct?

Yes,	if you can tick both of the boxes below, complete Sections 2 and 8		
	I/We confirm there are no changes to our identification documents previously provided and that these remain current and valid.		
	I/We confirm there have been no changes to our FATCA or CRS status		
Exis	ting investor number:		
	ere have been changes in your identification documents or FATCA/CRS status since your last ication, please complete the full Application Form as indicated below.		
No, please complete sections relevant to you as indicated below:			
Investor Type:			
	Individuals/Joint: complete section 2, 3, 6 (if applicable), 7, 8 & 9		
	Companies: complete section 2, 4, 6 (if applicable), 7, 8 & 9		
	Custodians on behalf of underlying clients: complete section 2, 4, 5, 5.1, 6 (if applicable), 7, 8 & 9		
	<ul> <li>Trusts/superannuation funds:</li> <li>with an individual trustee – complete sections 2, 3, 5, 6 (if applicable), 7, 8 &amp; 9</li> <li>with a company as a trustee – complete sections 2, 4, 5, 6 (if applicable), 7, 8 &amp; 9</li> </ul>		

If you are an Association, Co-operative, Partnership, Government Body or other type of entity not listed above, please contact Equity Trustees.

## **SECTION 2 - INVESTMENT DETAILS**

	ne name(s) of (must include	110110(0) 01 111100:01(0))		
Postal address				
Suburb	State	Postcode	Country	
Email address		Contact no.		
FUND/TRUST NAME		APIR CODE	APPLICATION AMOUNT (AUD)	
Insync Global Capital Aw	are Fund	SLT0041AU	\$	
Insync Global Quality Eq	uity Fund	ETL5510AU	\$	
The minimum initial invest	ment is \$10,000.			
Distribution Instruct	tions			
If you do not select a distressure you provide your b		natically reinvest your distrib	oution. If you select cash, please	
☐ Reinvest distributi	ons if you select this option	your distribution will be rein	nvested in the Fund/Trust	
			I be paid to the bank account belo	
denominated bank accour	butions (if applicable), these nt with an Australian domicil		' name and must be an AUD-	
Financial institution name	and branch location			
BSB number	Account number			
	Account number		$\Box$	
Account name				
Account Harne				
Payment method  Cheque – payable to	o <equity atf="" insy<="" td="" trustees=""><td>nc Global Titans Fund&gt;</td><td></td></equity>	nc Global Titans Fund>		
☐ Direct credit – pay to	ı:			
Financial institution name and branch location	National Australia Ban 105 Miller Street, North			
BSB number	082 401	082 401		
Account number	16 041 6988	16 041 6988		
Account name	Equity Trustees ATF In	nsync Global Titans Fund A	pplication Account	
Reference	eference <investor name=""></investor>			

Regular savings plan - please ensure you complete and sign the direct debit section below

Fund/Trust name	Regular savings plan amount (AUD)	Regular savinç	gs plan start date*	
Insync Global Capital Aware Fund	\$	19 /	1	
Insync Global Quality Equity Fund	\$	19 /	/	
*Funds will be deducted on or around the 19th of of	each month			
☐ Direct debit – complete below:				
I/We request and authorise Mainstream Fund Sel own financial institution, a debit to my/our nomina me/us. This debit or charge will be made through held at the financial institution I/we have nomin conditions" (contained in the <pds im="">).</pds>	ated account any amount Equ the Bulk Electronic Clearing S	uity Trustees has System ("BECS")	deemed payable by from my/our account	
Financial institution name and branch location				
BSB number Ac	count number			
ACCOUNT ACCOUN	count number			
Account name				
Acknowledgement				
By signing and/or providing Equity Trustees with have understood and agreed to the terms and c Equity Trustees as set out in the "Direct Debit terms".	conditions governing the deb	it arrangements	between me/us and	
Signature – Investor 1	Da			
		/	/	
Signature – Investor 2	Da	te		
		/	/	
If signing for a company please include full name and capacity for signing (e.g. director)				
Source of investment				
Please indicate the source of the investment amo	ount (e.g. retirement savings,	employment inco	me):	

## **Send your completed Application Form to:**

Mainstream Fund Services Pty Ltd GPO Box 4968 Sydney NSW 2001 Additional applications may be faxed to: +61 2 9251 3525

Please ensure you have completed all relevant sections and signed the Application Form

## **SECTION 3 - INVESTOR DETAILS - INDIVIDUALS/JOINT**

Please complete if you are investing individually, jointly or you are an individual or joint trustee.

#### See Group A AML/CTF Identity Verification Requirements in Section 9

Investor 1					
Title F	First name(s)			Surname	
Residential address	s (not a PO Box	k/RMB/Locked Bag)			
Suburb	S	tate	Posto	code	Country
Email address (Statements will be sent Section 6)	to this address, unl	ess you elect otherwise in	Conta	act no.	
Date of birth (DD/M	IM/YYYY)	Tax File Number* -	or exempt	ion code	
/	/				
Country of birth	J []		Occu	pation	
	r foreign) or in a	an international organi			rernment body (local, state, ate family member or a
□ No □	Yes, please	e give details:			
Investor 2					
	First name(s)			Surname	
Residential address	Residential address (not a PO Box/RMB/Locked Bag)				
	(				
Suburb		tate	Posto	nodo.	Country
Subuib		late	70510	l l	Country
	to this address, unl	ess you elect otherwise in	Conto	act no.	
Section 6)				act no.	
Date of birth (DD/M	IM/YYYY)	Tax File Number* -	or exempt	ion code	1
/	/				
Country of birth			Occu	pation	
If there are more t	than 2 register	ed owners, please p	rovide det	ails as an attachi	ment.
Does the investor n	named above h	old a prominent public an international organ	position or	r function in a gov	rernment body (local, state, ate family member or a
□ No □	Yes, pleas	e give details:			

Identification number (e.g. ARBN)

#### SECTION 4 - INVESTOR DETAILS - COMPANIES/CORPORATE TRUSTEE

Please complete if you are investing for a company or where the company is acting as trustee.

See Group B AML/CTF Identity Verification Requirements in Section 9 Full company name (as registered with ASIC or relevant foreign registered body) Registered office address (not a PO Box/RMB/Locked Bag) Suburb Postcode State Country Australian Company Number Tax File Number\* - or exemption code Australian Business Number\* (if registered in Australia) or equivalent foreign company identifier **Contact Person** Title First name(s) Surname **Email address** (Statements will be sent to this address, unless you elect otherwise in Section 6) Contact no. Principal place of business: If the principal place of business is the same as the registered office street address, state 'As above' below. Otherwise provide address details. For foreign companies registered with ASIC please provide a local agent name and address if you do not have a principal place of business in Australia. Principal Place of Business Address (not a PO Box/RMB/Locked Bag) Suburb State Postcode Country **Registration details** 

#### **Controlling Persons, Directors and Beneficial Owners**

Name of regulatory body

All beneficial owners who own, hold or control either directly or indirectly 25% or more of the issued capital of a proprietary or private company that is not regulated i.e. does not have an AFSL or ACLN etc., will need to provide Group A AML/CTF Identity Verification Requirements specified in Section 9. In the case of an unregulated public company not listed on a securities exchange, provide the details of the senior managing official(s) as controlling person(s) (e.g. managing director, senior executive(s) etc. who is/are authorised to sign on the company's behalf, and make policy, operational and financial decisions) in the following sections. All proprietary and private companies, whether regulated or unregulated, must provide the names of all of the directors.

## Names of the Directors of a Proprietary or Private Company whether regulated or unregulated

1	2		
3	4		
If there are more than 4 directors, please write the other na	mes below.		
Names of the Beneficial Owners or Senior Managing Of Select:	fficial(s)		
☐ Beneficial owner 1 of an unregulated proprietary or p	rivate company; OR		
☐ Senior Managing Official of an unregulated, unlisted,	public (e.g. Limited) company		
Title First name(s)	Surname		
Residential address (not a PO Box/RMB/Locked Bag)			
Suburb State	Postcode Country		
Date of birth (DD/MM/YYYY)			
Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?  No Yes, please give details:			
Select:			
☐ Beneficial owner 2 of an unregulated proprietary or p	rivate company; OR		
☐ Senior Managing Official of an unregulated, unlisted,	public (e.g. Limited) company		
Title First name(s)	Surname		
Residential address (not a PO Box/RMB/Locked Bag)			
Suburb State	Postcode Country		
Date of birth (DD/MM/YYYY)			
Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?			
☐ No ☐ Yes, please give details:			

If there are more than 2 beneficial owners or managing officials, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

## **SECTION 5 – INVESTOR DETAILS – TRUSTS/SUPERANNUATION FUNDS**

Please complete if you are investing for a trust or superannuation fund.

See Group C AML/CTF Identity Verification Requirements in section 9

Full n	ame of trust or superannuation fund		
	ame of huninger (if any)	Country whose cotablished	
Full II	ame of business (if any)	Country where established	
Auctr	alian Business Number* (if obtained)		
Austi	alian business number (il obtaineu)		
Tay F	ile Number* – or exemption code		
Taxi			
	_		
Trust	ee details – How many trustees are there?		
	Individual trustee(s) - complete Section 3 - Investor	details – Individuals/Joint	
	Company trustee(s) – complete Section 4 – Investor	details – Companies/Corporate Trustee	
	Combination – trustee(s) to complete each relevant s	ection	
Tyro	o of Truct		
тур	e of Trust		
	Registered Managed Investment Scheme		
	Australian Registered Scheme Number (ARSN)		
	Regulated Trust (including self-managed superannua	ation funds and registered charities that are trusts)	
	Name of Regulator (e.g. ASIC, APRA, ATO, ACNC)		
	Registration/Licence details or ABN		
	Other Trust (unregulated)		
	Please describe		
	Beneficiaries of an unregulated trust		
		directly or indirectly are entitled to an interest of 25% or	
	1	2	
	3	4	
	If there are no beneficiaries of the trust, describe the contact the contact that the contact the contact that the contact th		
	class of unit holders, the charitable purpose or charity name):		

## Other Trust (unregulated) Continued

Settlor details							
Please provide the full name and last known address of the settlor of the trust where the initial asset contribution to the trust was greater than \$10,000.							
☐ This information is not required if the initial asset contribution was less than \$10,000, and/or							
☐ This information is not required if the settlor is deceased							
Settlor's full name and last known address							
Beneficial owners of an unregulated trust							
Please provide details below of any beneficial owner of the trust. A beneficial owner is any individual who directly or indirectly has a 25% or greater interest in the trust or is a person who exerts control over the trust. This includes the appointer of the trust who holds the power to appoint or remove the trustees of the trust.							
All beneficial owners will need to provide Group A AML/CTF Identity Verification Requirements in Section 9							
Beneficial owner 1 or Controlling Person 1 Select:							
Beneficial owner 1; OR							
☐ Controlling Person – What is the role e.g. Appointer:							
Title First name(s) Surname							
Residential address (not a PO Box/RMB/Locked Bag)							
Suburb State Postcode Country							
Date of birth (DD/MM/YYYY) / / /							
Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?							
☐ No ☐ Yes, please give details:							
Beneficial owner 2 or Controlling Person 2 Select:							
☐ Beneficial owner 2; OR							
☐ Controlling Person – What is the role e.g. Appointer:							
Title First name(s) Surname							
Residential address (not a PO Box/RMB/Locked Bag)							
Suburb State Postcode Country							
Date of birth (DD/MM/YYYY) / / /							

If there are more than 2 beneficial owners, please provide details as an attachment.
Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?
☐ No ☐ Yes, please give details:
If there are more than 2 beneficial owners or controlling persons, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.
SECTION 5.1 – CUSTODIAN ATTESTATION: CHAPTER 4, PARTS 4.4.18 AND 4.4.19 OF THE AML/CTF RULES
If you are a Company completing this Application Form on behalf of an individual, another company, a trust or other entity, in a Custodial capacity, please complete this section.
In accordance with Chapter 4, part 4.4.19 (1)(a) to (d) of the AML/CTF Rules, does the Custodian meet the definition (see 'Section 10 – Glossary') of a Custodian?
□ No □ Yes
In accordance with Chapter 4, part 4.4.19 (e) of the AML/CTF Rules, do you, in your capacity as Custodian attest that prior to requesting this designated service from Equity Trustees, it has carried out and will continue to carry out, all applicable customer identification procedures on the underlying account holder named or to be named in the Fund's register, including conducting ongoing customer due diligence requirements in accordance with Chapte 15 of the AML/CTF Rules?
□ No □ Yes
If you answered YES to all of the above questions, then Equity Trustees is able to apply the Chapter 4, part 4.4 Custodian rules to this account and will rely upon the customer due diligence conducted by the Custodian on the underlying account holder named or to be named in the Fund's register.
If requested to do so at any time after the provision of this designated service, the Custodian agrees to honour any reasonable request made by Equity Trustees for information or evidence about the underlying account holder in order to allow Equity Trustees to meet its obligations under the AML/CTF Act.
□ No □ Yes
Excepting the below circumstances where the custodian answered NO or did not complete any of the above questions, no other information about the underlying account holder is required to be collected. However, further

#### **Excepting circumstances:**

If you answered NO or did not complete any of the above questions, then we are unable to apply the Chapter 4, part 4.4 Custodian rules to this application. We are therefore obligated to conduct full Know Your Client procedures on the underlying account holder named or to be named in the Fund's register including any named nominee, as well as the trustees, beneficial owners and controlling persons of the underlying named account in addition to the Custodian. Therefore, please complete the relevant forms and provide identity documents for all parties connected to this account.

information about you as the Custodian and as a company is required to be collected and verified as required by

the AML/CTF rules. Please complete the rest of this form for the Custodian.

## SECTION 6 – AUTHORISED REPRESENTATIVE, AGENT AND/OR FINANCIAL ADVISER

Please complete if you are appointing an authorised representative, agent and/or financial adviser.

See	Group D AML/CTF Identity Verif	fication Requirement	ts in Section 9							
	I am an authorised representati	ive or agent as nomin	nated by the investor(s)							
	You must attach a valid authority such as Power of Attorney, guardianship order, grant of probate, appointment of bankruptcy etc. that is a certified copy. The document must be current and complete, signed by the investor or a court official and permits the authorised representative or agent to transact on behalf of the investor.									
	Full name of authorised representative or agent									
	Role held with investor(s)									
	Signature			Date						
	I am a <b>financial adviser</b> as nomi	inated by the investor								
	Name of adviser		AFSL number							
	Dealer group		Name of advisory firm							
	Postage address									
	Suburb	State	Postcode	Country						
	Email address		Contact no.							
			J							
Fina	ncial Advice (only complete if a	pplicable)								
	The investor has received personal financial product advice in relation to this investment from a licensed financial adviser and that advice is current.									
Fina	incial Adviser Declaration									
	I/We hereby declare that I/we are	not a US Person as o	defined in the PDS/IM.							
	I/We hereby declare that the inve	stor is not a US Perso	on as defined in the PDS	S/IM.						
	I/We have completed an appropri	iate Customer Identificestor) set out above,	cation Procedure (CIP) o	on this investor which meets						
	I/We have attached the relevant 0	CIP documents;								
Sign	ature			Date						

## **Access to information**

Unless you elect otherwise, your authorised representative, agent and/or financial adviser will also be provided
access to your investment information and/or receive copies of statements and transaction confirmations. By
appointing an authorised representative, agent and/or financial adviser you acknowledge that you have read and
agreed to the terms and conditions in the PDS/IM relating to such appointment.

agre	eed to the terms and conditions in the PDS/IIM relating to such appointment.
	Please tick this box if you DO NOT want your authorised representative, agent and/or financial adviser to have access to information about your investment.
	Please tick this box if you DO NOT want copies of statements and transaction confirmations sent to your authorised representative, agent and/or financial adviser.
	Please tick this box if you want statements and transaction confirmations sent ONLY to your authorised representative, agent and/or financial adviser.

# SECTION 7 – FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA), COMMON REPORTING STANDARD (CRS) SELF-CERTIFICATION FORM – ALL INVESTORS MUST COMPLETE

#### Sub-Section I – Individuals

Investor 2

Please fill this	Sub-Section	only if you	are an individu	aı. If you are an	entity, piease fill	Sub-Section II.

1. A	. Are you a US tax resident (e.g. US citizen or US resident)?  Yes: provide your US Taxpayer Identification Number (TIN) and continue to question 2							
	Investor 1			,				
	Investor 2							
	No: continue to	o question 2						
2. A	ure vou a tax re	esident of any other	r country outside (	of Australia?				
	Yes: state eac	•	de your TIN or equiv		code if no TIN is provided) for each			
	Investor 1							
	Country/Juris residence	diction of tax	TIN		If no TIN available enter Reason A, B or C			
	1							
	2							
	Investor 2							
	Country/Jurisdiction of tax residence		TIN		If no TIN available enter Reason A, B or C			
	1	1						
	2							
	If more space	is needed please pi	rovide details as an	attachment.				
	No: skip to que	estion 12						
Pos	ason Code:							
		is not provided, plea	ase provide reason	from the following o	ontions:			
	•	•	•	•	issue TINs to its residents.			
•	Reason B: The i	investor is otherwise	e unable to obtain a	TIN or equivalent n	number (Please explain why the			
•	Reason C: No T		e. Only select this re	eason if the domesti	ıs reason). ic law of the relevant jurisdiction does			
ı	not require the c	collection of the TIN	issued by such juris	sdiction).	·			
If Re	eason B has be	en selected above,	explain why you are	not required to obta	ain a TIN:			
			Reason B explanat	tion				
Ιnν	vestor 1							

## **Sub-Section II – Entities**

Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.

3. A	re yo	u an Australian complying superannuation fund?								
	Yes:	skip to question 12								
	No: o	continue to question 4								
FA	ТСА									
4. A	re yo	u a US Person?								
	Yes: continue to question 5									
	No: s	skip to question 6								
5. A	re yo	u a Specified US Person?								
	Yes:	provide your TIN below and skip to question 7								
	No: i	ndicate exemption type and skip to question 7								
6. A	re yo	u a Financial Institution for the purposes of FATCA?								
	Yes:	provide your Global Intermediary Identification Number (GIIN)								
	are a	u do not have a GIIN, please provide your FATCA status below and then continue to question 7. If you a sponsored entity, please provide your GIIN above and your sponsor's details below and then continue uestion 7.								
		Exempt Beneficial Owner, provide type below:								
		Deemed-Compliant FFI (other than a Sponsored Investment Entity or a Trustee Documented Trust), provide type below:								
		Non-Participating FFI, provide type below:								
		Sponsored Entity. Please provide the Sponsoring Entity's name and GIIN:								
	_									
		Trustee Documented Trust. Please provide your Trustee's name and GIIN:								
		Other, provide details:								
	No: o	continue to question 7								

## **CRS**

Investo	Investor 1								
Counti	ry/Jurisdiction of tax	TIN	If no TIN available enter Reason A, B or C						
1			,						
2									
Investo	or 2								
	ry/Jurisdiction of tax	TIN	If no TIN available enter Reason A, B or C						
1			· ·						
2									
If more	snace is needed nlease	orovide details as an attachment.							
Reasor		novide details as an attachment.							
		ed, please provide reason from the foll	owing options:						
	·	iction where the investor is resident de	•						
<ul> <li>Rea juris</li> </ul>	<ul> <li>investor is unable to obtain a TIN in the below table if you have selected this reason).</li> <li>Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).</li> <li>If Reason B has been selected above, explain why you are not required to obtain a TIN:</li> </ul>								
T T T T T T T T T T T T T T T T T T T		Reason B explanation							
Investo	or 1	Troubon B oxplanation							
	or 2								
Investo	JI Z								
	-								
	tinue to question 8								
No: con	tinue to question 8  Financial Institution for								
No: con	tinue to question 8  Financial Institution for	the purpose of CRS? Institution below and continue to que	stion 9						
No: con  Are you a  Yes: sp	tinue to question 8  Financial Institution for	Institution below and continue to que	stion 9						
No: con  Are you a  Yes: sp	tinue to question 8  Financial Institution for ecify the type of Financial	Institution below and continue to que	stion 9						
No: con  Are you a  Yes: sp	tinue to question 8  Financial Institution for ecify the type of Financial eporting Financial Institution	Institution below and continue to que on	stion 9						
No: con  Are you a  Yes: sp	tinue to question 8  Financial Institution for ecify the type of Financial eporting Financial Institution-Reporting Financial Institution-Reporting Financial Institution-Reporting Financial Institution	Institution below and continue to que on stitution:	stion 9						
No: con  Are you a  Yes: sp  Ro	tinue to question 8  Financial Institution for ecify the type of Financial eporting Financial Institution-Reporting Financial Institution-Reporting Financial Institute Trustee Documented	Institution below and continue to que on stitution:	stion 9						
No: con  Are you a  Yes: sp  Re	tinue to question 8  Financial Institution for ecify the type of Financial eporting Financial Institution-Reporting Financial Institution-Reporting Financial Institute Trustee Documented	Institution below and continue to que on stitution:	stion 9						
No: con  Are you a  Yes: sp  Ro  No: skip	tinue to question 8  Financial Institution for ecify the type of Financial Institution-Reporting Financial Institution Fin	Institution below and continue to que on stitution:	stion 9						
No: con  Are you a  Yes: sp  Ro  No: skip  Are you a	tinue to question 8  Financial Institution for ecify the type of Financial Institution-Reporting Financial Institution Fin	Institution below and continue to que on stitution:							

## **Non-Financial Entities**

10.	Are y	ou an Activ	e Non-Financia	al Entity	(Active NFE)?						
	Yes:	s: specify the type of Active NFE below and skip to question 12:									
		Less than 50% of the entity's gross income from the preceding calendar year is passive income (e.g. dividends, distribution, interests, royalties and rental income) and less than 50% of its assets during the preceding calendar year are assets held for the production of passive income									
		Corporation	n that is regular	ly traded	or a related enti	ty of a	a regi	ularly	traded co	prporation	
		Provide na	me of Listed Er	ntity:							
		and exchar	nge on which tra	aded:							
		Governmental Entity, International Organisation or Central Bank									
	Other: please specify:										
	No:	you are a Pa	assive Non-Fina	ancial Ent	ity (Passive NFE	E). Co	ntinu	e to c	uestion 1	1	
Cal	ntro	lling Porc	one								
		Iling Pers									
11. 1	Does	one or mor	e of the follow	ing appi	y to you:						
•	ben	Is any natural person that exercises control over you (for corporations, this would include directors or beneficial owners who ultimately own 25% or more of the share capital) a tax resident of any country outside of Australia?									
•	If yo	ou are a trust	, is any natural	person ir	ncluding trustee,	prote	ctor,	bene	ficiary, se	ttlor or any other natural	
			•						•	ntry outside of Australia?	
•	Whe	nere no natural person is identified as exercising control of the entity, the controlling person will be the tural person(s) who holds the position of senior managing official.									
	Hate	irai personi(s	, who holds the	position	or serilor manag	jii ig o	inolai	•			
	Yes.	. provide co	ntrolling person	informat	ion below:						
	Con	Controlling person 1									
	Title	Title First name(s)						Surr	name		
	Res	Residential address (not a PO Box/RMB/Locked Bag)									
	Sub	urb		State		F	Postc	ode		Country	
	Date	e of birth (DE	D/MM/YYYY)		//				·		
		Country/Jurisdiction of tax residence			N				If no TIN available enter Re A, B or C		
	1										
	2										

Controlling	person 2						
Title	First name(s)		Sur	name			
Residential a	ddress (not a PO Box/R	MB/Locked Bag	)				
Suburb	Stat	e	Postcode		Country		
Date of birth	(DD/MM/YYYY)	/	/				
Country/Jur residence	isdiction of tax	TIN		If no TIN A, B or C	available enter Reason		
1							
2							
<ul> <li>Reason A</li> <li>Reason E investor is</li> <li>Reason C jurisdictio</li> </ul>	s unable to obtain a TIN C: No TIN is required. (N n does not require the c nas been selected above	n where the inversise unable to obtain the below table ote. Only select ollection of the T	stor is resident doestain a TIN or equivalle if you have select this reason if the dolar issued by such jou are not required	s not issue lent number ted this reasomestic law urisdiction).	TINs to its residents. r (Please explain why the son). of the relevant		
No: continue	to question 12						
I undertake to which causes	I Declaration – ALL involution provide a suitably update the information contains information above to be	ated self-certificated herein to bec	ation within 30 days ome incorrect.	of any char	ge in circumstances		
stor 1			Investor 2				
e of individua	l/entity		Name of individ	lual/entity			
e of authorise	ed representative		Name of autho	Name of authorised representative			
ature			J L Signature				
ature			Signature				
ature			Signature				

#### SECTION 8 - DECLARATIONS - ALL INVESTORS MUST COMPLETE

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standard (CRS). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

#### When you complete this Application Form you make the following declarations:

- I/We have received the PDS/IM and made this application in Australia (and/or New Zealand for those offers made in New Zealand).
- I/We have read the PDS/IM to which this Application Form applies and agree to be bound by the terms and
  conditions of the PDS/IM and the Constitution of the relevant Fund/Trust in which I/we have chosen to invest.
- I/we have carefully considered the features of Fund/Trust as described in the PDS (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and, after obtaining any financial and/or tax advice that I/we deemed appropriate, am/are satisfied that my/our proposed investment in the Fund/Trust is consistent with my/our investment objectives, financial circumstances and needs.\*
- I/We have considered our personal circumstances and, where appropriate, obtained investment and/or taxation advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund/Trust in which I/We have chosen to invest.
- I/We acknowledge and agree that Equity Trustees has outlined in the PDS/IM provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and
  current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of
  the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its
  obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting
  legislation and acknowledge that processing of my/our application may be delayed and will be processed at the
  unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS/IM information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund/Trust or any particular rate of return from the Fund/Trust.
- I/We acknowledge that an investment in the Fund/Trust is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the
  postal service or the investor's bank.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives, agents and/or financial advisers on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity Trustees acting on the instructions of my/our authorised representatives, agents and/or financial advisers.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund/Trust or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund/Trust.
- For Wholesale Clients\* I/We acknowledge that I am/we are a Wholesale Client (as defined in Section 761G of the Corporations Act 2001 (Cth)) and are therefore eligible to hold units in the Fund/Trust.
- For New Zealand applicants\* I/we have read the terms of the offer relating to New Zealand investors, including the New Zealand warning statement.
- For New Zealand Wholesale Investors\* I/We acknowledge and agree that:
  - I/We have read the "New Zealand Wholesale Investor Fact Sheet" and PDS/IM or "New Zealand Investors: Selling Restriction" for the Fund/Trust;
  - I am/We are a Wholesale Investor and am/are therefore eligible to hold units in the Fund/Trust; and
  - I/We have not:

- Offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Fund/Trust:
- Granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Fund/Trust; and
- Distributed and will not distribute, directly or indirectly, the PDS/IM or any other offering materials or advertisement in relation to any offer of units in the Fund/Trust, in each case in New Zealand, other than to a person who is a Wholesale Investor; and
- I/We will notify Equity Trustees if I/we cease to be a Wholesale Investor; and
- I/We have separately provided a signed Wholesale Investor Certification located at the end of this Application Form.

All references to Wholesale Investor in this Declaration are a reference to Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

\* Disregard if not applicable.

#### \*Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund/Trust where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

## When you sign this Application Form you declare that you have read, agree to and make the declarations above

investor 1	investor 2
Name of individual/entity	Name of individual/entity
Capacity (e.g. Director, Secretary, Authorised signatory)	Capacity (e.g. Director, Secretary, Authorised signatory)
Signature	Signature
Date	Date
Company Seal (if applicable)	

#### SECTION 9 – AML/CTF IDENTITY VERIFICATION REQUIREMENTS

The AML/CTF Act requires the Responsible Entity to adopt and maintain an Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF) Program. The AML/CTF Program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the investor.
- Non-English language documents must be translated by an accredited translator. Provide both the foreign language document and the accredited English translation.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact Equity Trustees.

These documents should be provided as an original or a CERTIFIED COPY of the original.

#### Who can certify?

Below is an example of who can certify proof of ID documents under the AML/CTF requirements:

- Bailiff
- Bank officer with 5 or more years of continuous service
- Building society officer with 5 or more years of continuous service
- · Chiropractor (licensed or registered)
- Clerk of court
- · Commissioner for Affidavits
- · Commissioner for Declarations
- Credit union officer with 5 or more years of continuous service
- Dentist (licensed or registered)
- Fellow of the National Tax Accountant's Association
- Finance company officer with 5 or more years of continuous service
- Judge of a court
- Justice of the peace
- Legal practitioner (licensed or registered)
- Magistrate
- Marriage celebrant licensed or registered under Subdivision C of Division 1 of Part IV of the Marriage Act 1961
- · Master of a court
- Medical practitioner (licensed or registered)
- Member of Chartered Secretaries Australia
- Member of Engineers Australia, other than at the grade of student
- Member of the Association of Taxation and Management Accountants

- Member of the Australian Defence Force with 5 or more years of continuous service
- Member of the Institute of Chartered Accountants in Australia, the Australian Society of Certified Practicing Accountants or the Institute of Public Accountants
- Member of the Parliament of the Commonwealth, a State, a Territory Legislature, or a local government authority of a State or Territory
- Minister of religion licensed or registered under Subdivision A of Division 1 of Part IV of the Marriage Act 1961
- · Nurse (licensed or registered)
- Optometrist (licensed or registered)
- Permanent employee of Commonwealth, State or local government authority with at least 5 or more years of continuous service.
- Permanent employee of the Australian Postal Corporation with 5 or more years of continuous service
- Pharmacist (licensed or registered)
- · Physiotherapist (licensed or registered)
- Police officer
- Psychologist (licensed or registered)
- Registrar, or Deputy Registrar, of a court
- Shariff
- Teacher employed on a full-time basis at a school or tertiary education institution
- Veterinary surgeon (licensed or registered)

#### When certifying documents, the following process must be followed:

- All copied pages of original proof of ID documents must be certified and the certification must not be older than 2 years.
- The authorised individual must ensure that the original and the copy are identical; then write or stamp on the copied document "certified true copy". This must be followed by the date and signature, printed name and qualification of the authorised individual.
- In cases where an extract of a document is photocopied to verify customer ID, the authorised individual should write or stamp "certified true extract".

## **GROUP A – Individuals/Joint**

	h individual investor, individual trustee, beneficial ow ride one of the following primary photographic ID:	ner, o	r individual agent or authorised representative must
	A current Australian driver's licence (or foreign equ	ivalen	t) that includes a photo and signature.
	An Australian passport (not expired more than 2 years)	ars pi	reviously).
	A foreign passport or international travel document	(mus	t not be expired)
	An identity card issued by a State or Territory Gove	ernme	nt that includes a photo.
	ou do NOT own one of the above ID documents, plea on from Column B.	ise pro	ovide one valid option from Column A and one valid
Col	umn A	Col	umn B
	Australian birth certificate.		A document issued by the Commonwealth or a State or Territory within the preceding 12 months
	Australian citizenship certificate.		that records the provision of financial benefits to the individual and which contains the individual's name and residential address.
	Pension card issued by Department of Human Services.		A document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by the individual to the Commonwealth (or by the Commonwealth to the individual), which contains the individual's name and residential address. Block out the TFN before scanning, copying or storing this document.  A document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to that address or to that person (the document must
			contain the individual's name and residential address).  If under the age of 18, a notice that: was issued to the individual by a school principal within the preceding 3 months; and contains the name and residential address; and records the period of time that the individual attended that school.

#### **GROUP B – Companies**

	Australian Registered Companies, provide one of the following (must clearly show the Company's full name, type ate or public) and ACN):
	A certified copy of the company's Certificate of Registration or incorporation issued by ASIC.
	A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSE, ACL etc.
	A full company search issued in the previous 3 months or the company's last annual statement issued by ASIC.
	If the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code.
	If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the holding company name, its registration number e.g. ACN, the securities exchange and the ticker (issuer) code.
All of	f the above must clearly show the company's full name, its type (i.e. public or private) and the ACN issued by C.
For F	Foreign Companies, provide one of the following:
	A certified copy of the company's Certificate of Registration or incorporation issued by the foreign jurisdiction(s) in which the company was incorporated, established or formed.
	A certified copy of the company's articles of association or constitution.
	A copy of a company search on the ASIC database or relevant foreign registration body.
	A copy of the last annual statement issued by the company regulator.
	f the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by C, or the identification number issued to the company by the foreign regulator.

In addition, please provide verification documents for each beneficial owner or controlling person (senior managing official and shareholder) as listed under Group A.

A beneficial owner of a company is any person entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent) and is thus the controlling person.

## **GROUP C - Trusts**

Aust	a Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the tralian Charities and Not-for-Profit Commission (ACNC), or a regulated, complying Superannuation Fund, ement or pension fund (including a self-managed super fund), provide one of the following:
	A copy of the company search of the relevant regulator's website e.g. APRA, ASIC or ATO.
	A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.
	A copy from the ACNC of information registered about the trust as a charity
	Annual report or audited financial statements.
	A certified copy of a notice issued by the ATO within the previous 12 months.
	A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
For a	all other Unregulated trust (including a Foreign trust), provide the following:
	A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
	If the trustee is an individual, please also provide verification documents for one trustee as listed under Group A.
	If the trustee is a company, please also provide verification documents for a company as listed under Group B.
	oreap 5.
	Group 5.
GR	OUP D – Authorised Representatives and Agents
	OUP D – Authorised Representatives and Agents
	OUP D – Authorised Representatives and Agents  ddition to the above entity groups:  If you are an Individual Authorised Representative or Agent – please also provide the identification

#### **SECTION 10 – GLOSSARY**

Custodian - means a company that:

- a) is acting in the capacity of a trustee; and
- b) is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
- c) either:
  - holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
  - ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
- d) either:
  - i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
  - ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the Reporting Entities Roll; and
- e) has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting entity.